

Margaret M. Fox

pfox@mcnair.net  
T (803) 799-9800  
F (803) 753-3219

November 1, 2011

**Via Electronic Filing**

Ms. Jocelyn Boyd  
Chief Clerk and Administrator  
South Carolina Public Service Commission  
Synergy Business Park, The Saluda Building  
101 Executive Center Drive  
Columbia, South Carolina 29210

Re: Application of Palmetto Telephone Communications, LLC to Expand  
Authority to Provide Local Exchange and Exchange Access Service to  
Customers Located in Certain Areas Currently Being Served by Frontier  
Communications of the Carolinas, Incorporated f/k/a Verizon South,  
Incorporated and United Telephone Company of the Carolinas,  
Incorporated d/b/a CenturyLink and Request for Flexible Regulation of  
Local Exchange Service Offerings  
**Docket No. 2011-303-C**

Dear Ms. Boyd:

Please find attached for filing the Testimony of Jason J. Dandridge on  
behalf of Palmetto Telephone Communications, LLC in the above-referenced  
matter. By copy of this letter and Certificate of Service all parties of record are  
being forwarded a copy of Mr. Dandridge's Testimony.

If you have any questions or need further information, please do not  
hesitate to contact me.

Very truly yours,

McNAIR LAW FIRM, P. A.



Margaret M. Fox

MMF:rwm  
Enclosures

McNair Law Firm, P. A.  
1221 Main Street  
Suite 1600  
Columbia, SC 29201

Mailing Address  
Post Office Box 11390  
Columbia, SC 29211

mcnair.net

BEFORE  
THE PUBLIC SERVICE COMMISSION OF  
SOUTH CAROLINA  
DOCKET NO. 2011-303-C

IN RE:

Application of Palmetto Telephone Communications, LLC                     )  
to Expand Authority to Provide Local Exchange and                     )  
Exchange Access Service to Customers Located in Certain                     )  
Areas Currently Being Served by Frontier Communications                     )  
of the Carolinas, Incorporated f/k/a Verizon South,                     )  
Incorporated and United Telephone Company of the                     )  
Carolinas, Incorporated d/b/a CenturyLink and Request for                     )  
Flexible Regulation of Local Exchange Service Offerings.                     )

**TESTIMONY OF JASON J. DANDRIDGE**

1    **Q.     PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2    **A.**     My name is Jason J. Dandridge. My business address is 2471 Jefferies Highway, Walterboro,  
3            South Carolina.

4    **Q.     BY WHOM AND IN WHAT CAPACITY ARE YOU EMPLOYED?**

5    **A.**     I am Chief Executive Officer of Palmetto Rural Telephone Cooperative, Inc., and Palmetto  
6            Telephone Communications, LLC.

1   **Q.   PLEASE BRIEFLY OUTLINE YOUR EDUCATION, TRAINING, AND**  
2   **EXPERIENCE IN THE TELEPHONE INDUSTRY.**

3   **A.**   I have 14 years of telecommunications experience with Palmetto Rural Telephone  
4   Cooperative, Inc., the parent company of Palmetto Telephone Communications, LLC. I  
5   started with the cooperative as Staff Engineer and was later promoted to Assistant General  
6   Manager. In my current role as Chief Executive Officer, I am responsible for ensuring the  
7   long term business and financial viability of the company; managing the activities of the  
8   company directly and through other key personnel; interpreting and implementing policies;  
9   evaluating new business opportunities and making recommendations to the Board of  
10   Directors; ensuring all operations comply with applicable federal, state, and local regulations;  
11   and ensuring the success of the company within the guidelines and authority established by  
12   the Board of Directors. I graduated from Clemson University in 1994 with a Bachelor of  
13   Science degree in Civil Engineering, and earned an MBA from The Citadel in 2001.

14   **Q.   ON WHOSE BEHALF ARE YOU TESTIFYING HERE TODAY AND WHAT IS THE**  
15   **PURPOSE OF YOUR TESTIMONY?**

16   **A.**   I am testifying on behalf of Palmetto Telephone Communications, LLC (“PTC”). By its  
17   Application, PTC seeks an expansion of the certificate of public convenience and necessity  
18   previously granted by the Public Service Commission of South Carolina (“Commission”) in  
19   Order No. 2004-1 in Docket No. 2003-270-C. The purpose of my testimony is to describe the  
20   expanded geographic area PTC seeks to serve, and to demonstrate that PTC possesses

1 sufficient technical, financial, and managerial resources to provide local exchange  
2 telecommunications services within the expanded area within the State of South Carolina.

3 **Q. PLEASE GIVE A BRIEF OVERVIEW OF PALMETTO TELEPHONE**  
4 **COMMUNICATIONS.**

5 **A.** PTC was organized as a Limited Liability Corporation in the State of South Carolina in 1998. In  
6 1999, by Commission Order No. 1999-617 in Docket No. 1999-309-C, PTC received a certificate  
7 to provide resold interexchange telecommunications services within the State of South Carolina.  
8 In 2004, by Commission Order No. 2004-1 in Docket No. 2003-270-C, PTC received a certificate  
9 from the Commission to provide competitive local exchange and exchange access service to  
10 customers located in the Walterboro exchange, and approving flexible regulation of Palmetto's  
11 local exchange service offerings. PTC is a wholly owned subsidiary of Palmetto Rural Telephone  
12 Cooperative, Inc., which has been providing local exchange telephone service in the State of  
13 South Carolina since 1955.

14 **Q. TO WHAT AREAS IS PALMETTO TELEPHONE COMMUNICATIONS**  
15 **PROPOSING TO EXPAND ITS SERVICE IN THE CURRENT APPLICATION?**

16 **A.** PTC is requesting authority from the Commission to provide local exchange, exchange access,  
17 and ancillary services to both residential and business customers located in certain areas  
18 currently being served by Frontier Communications of the Carolinas, Inc., formerly Verizon  
19 South, Incorporated ("Frontier"), and United Telephone Company of the Carolinas, Inc., d/b/a  
20 CenturyLink ("CenturyLink"). Specifically, PTC seeks to expand its service to those Frontier  
21 areas contiguous to the area served by PTC's parent company, Palmetto Rural Telephone

1 Cooperative, Inc., and to those portions of Hampton County served by CenturyLink. The area  
2 for which PTC seeks to expand its existing certification includes the following exchanges:  
3 Frontier's Yemassee, Ehrhardt, Olar, and Fairfax exchanges; and CenturyLink's Hampton and  
4 Estill exchanges. PTC will provide these services pursuant to the same terms and conditions,  
5 and at rates comparable to those that apply to customers located in the Walterboro exchange  
6 currently being served by PTC. PTC will revise its existing local tariff to include the expanded  
7 areas prior to providing service in those areas.

8  
9 **Q. DOES PALMETTO TELEPHONE COMMUNICATIONS POSSESS SUFFICIENT**  
10 **TECHNICAL AND MANAGERIAL RESOURCES TO PROVIDE THE SERVICES**  
11 **FOR WHICH IT REQUESTS AUTHORITY?**

12 **A.** Yes. PTC possesses sufficient technical and managerial resources to provide the services for  
13 which it requests authority. PTC has been operating as a telecommunications carrier in South  
14 Carolina since 1999, and as a competitive local exchange carrier since 2004. PTC is a  
15 wholly-owned subsidiary of Palmetto Rural Telephone Cooperative, Inc. As its parent and  
16 sole shareholder, Palmetto Rural Telephone Cooperative manages PTC through its directors  
17 and officers. The directors and officers of Palmetto Rural Telephone Cooperative have  
18 extensive experience in the telecommunications industry, including a substantial base of  
19 operational, technical, and financial experience as it relates to operating local exchange  
20 companies and other telecommunications operations in South Carolina. I serve as Chief  
21 Executive Officer of Palmetto Rural Telephone Cooperative and PTC. I have more than 14

1 years experience in the telecommunications industry, as already described. The background  
2 and experience of other key personnel of PTC is outlined in Exhibit A to the Application.

3 **Q. DOES PALMETTO TELEPHONE COMMUNICATIONS POSSESS SUFFICIENT**  
4 **FINANCIAL RESOURCES TO PROVIDE THE PROPOSED SERVICES FOR**  
5 **WHICH IT REQUESTS AUTHORITY?**

6 **A.** Yes. PTC has been operating as a telecommunications carrier in South Carolina since 1999,  
7 and as a competitive local exchange carrier since 2004. PTC's Telecommunications  
8 Company Annual Report, attached to the Application as Exhibit B, demonstrates that PTC is  
9 financially sound. PTC's parent company, Palmetto Rural Telephone Cooperative, has had  
10 telecommunications operations in South Carolina since 1955 and has substantial plant and  
11 facilities in the State.

12 **Q. WILL GRANTING PALMETTO TELEPHONE COMMUNICATIONS' REQUEST**  
13 **SERVE THE PUBLIC INTEREST?**

14 **A.** Yes. The public interest of the citizens of South Carolina will be served by granting this  
15 Application. The service provided by PTC will meet all service standards that the  
16 Commission may adopt, and the provision of the service will not adversely impact the  
17 availability of affordable local exchange service in South Carolina. PTC will actively  
18 participate in the support of universally available telecommunications services at affordable  
19 rates. PTC will enhance competition in the State of South Carolina by offering additional  
20 service offerings and high quality service to South Carolina telecommunications consumers.

1   **Q.    IS PALMETTO TELEPHONE COMMUNICATIONS REQUESTING FLEXIBLE**  
2       **REGULATION OF ITS LOCAL EXCHANGE SERVICE OFFERINGS?**

3   **A.**    Yes.    PTC was previously granted flexible regulation of its local exchange  
4       telecommunications services in accordance with the principles and procedures established for  
5       flexible regulation in Order No. 98-165 in Docket No. 97-467-C. See Order No. 2004-1 in  
6       Docket No. 2003-270-C. PTC requests the same treatment for the services it proposes to  
7       provide in the additional exchanges included in this Application.

8   **Q.    WHAT WOULD YOU HAVE THE COMMISSION DO IN REGARD TO THIS**  
9       **APPLICATION?**

10  **A.**    Palmetto Telephone Communications, LLC, respectfully requests that the Commission  
11       approve this Application to amend its Certificate of Public Convenience and Necessity to  
12       permit it to provide local exchange and exchange access service to customers located in  
13       certain areas currently being served by Frontier and CenturyLink, and grant flexible regulation  
14       for those services consistent with the treatment of PTC's local services in areas it currently  
15       serves.

16  **Q.    DOES THIS CONCLUDE YOUR TESTIMONY?**

17  **A.**    Yes, it does.



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THE PUBLIC SERVICE COMMISSION OF  
SOUTH CAROLINA  
DOCKET NO. 2011-303-C

IN RE:

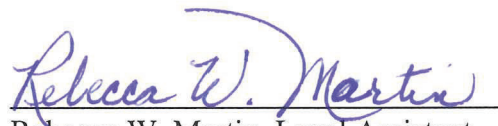
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\_\_\_\_\_ )

**CERTIFICATE OF SERVICE**

I, Rebecca W. Martin, do hereby certify that I have this date served one (1) copy of the Testimony of Jason J. Dandridge to the following parties causing said copy to be deposited with the United States Postal Service, first class postage prepaid and properly affixed thereto, and addressed as follows.

Nanette S. Edwards, Esquire  
Office of Regulatory Staff  
1401 Main Street, Suite 900  
Columbia, South Carolina 29201

C. Jo Anne Wessinger Hill, Esquire  
Steven W. Hamm, Esquire  
Richardson Plowden and Robinson, P. A.  
Post Office Drawer 7788  
Columbia, South Carolina 29202

  
\_\_\_\_\_  
Rebecca W. Martin, Legal Assistant  
McNair Law Firm, P.A.  
Post Office Box 11390  
Columbia, South Carolina 29211  
(803) 799-9800

November 1, 2011

Columbia, South Carolina